

## **V2 Retail Limited**



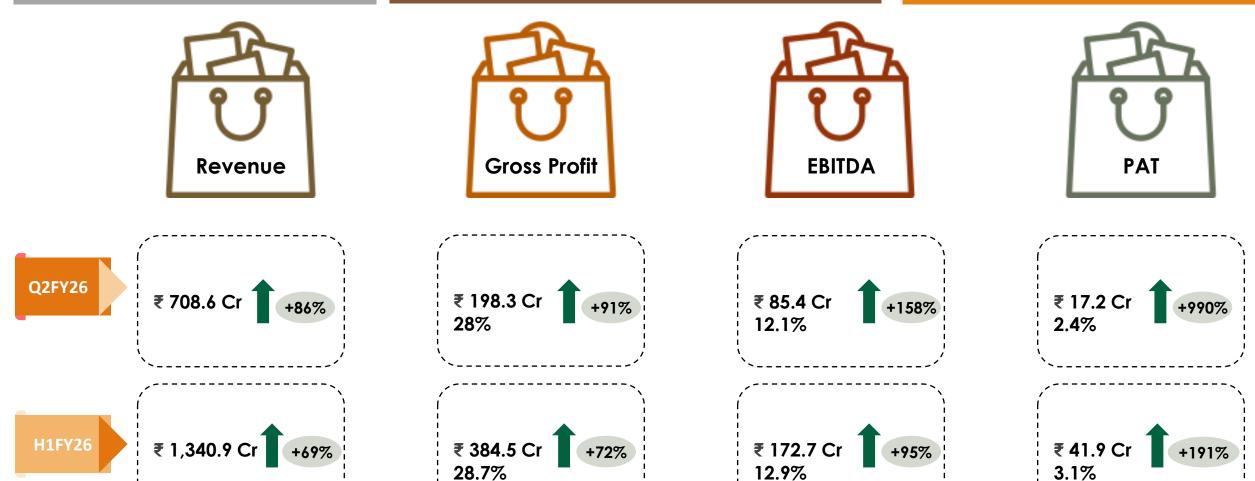


Q2 & H1 FY26 Investor Presentation



## Q2 & H1FY26 Performance Highlights (Consolidated)





## **Key Operational Highlights Q2 FY26**



### Same Stores Sales Growth

Same stores sales growth (SSG) stood at ~23.4% & normalised SSG was 10.3% for Q2FY26.

### Sales Per Square Feet

Sales per square feet (PSF) per month was ₹ 938 in Q2FY26 as compared to ₹ 904 in Q2FY25.

#### Stores Count & Retail Area

259 Stores at the end of Q2FY26 (Opened 43)

Total Retail Area ~27.94 lakh sa.ft.

#### **Full Price Sales Contribution**

MRP Sales at 92% in Q2FY26 as compared to 89% in Q2FY25.





\*\*\*\*





### **Volume Growth**

Volume growth for **Q2FY26** stood at **58%** (Y-O-Y).

### **Average Selling Price**

ASP was ₹ 315 in Q2FY26 as compared to ₹ 269 in Q2FY25.







### **Average Bill Value**

ABV was ₹899 in Q2FY26 as compared to ₹ 791 in Q2FY25.

#### **Revenue Mix**

Men's Wear 40%, Ladies Wear 30% Kids Wear 23% & LifeStyle 7%

### **Net Working Capital days**

Net working Capital days stood at 45 days as compared to 37 days as at FY25

## **Key Operational Highlights H1FY26**



#### Same Stores Sales Growth

Same stores sales growth (SSG) stood at ~13.3% for H1FY26.

### Sales Per Square Feet

Sales per square feet (PSF) per month was ₹ 948 in H1FY26 as compared to ₹ 980 in H1FY25.

#### Stores Count & Retail Area

259 Stores at the end of Q2FY26 (Opened 71 & Closed 1)

Total Retail Area ~27.94 lakh sq.ft.

#### **Full Price Sales Contribution**

MRP Sales at **92%** in **H1FY26** as compared to 91% in H1FY25.



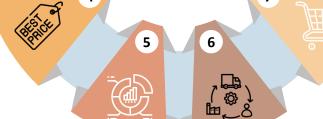


#### **Volume Growth**

Volume growth for **H1FY26** stood at **43%** (Y-o-Y).

### **Average Selling Price**

ASP was ₹ 309 in H1FY26 as compared to ₹ 264 in H1FY25.



### Average Bill Value

ABV was ₹ 900 in H1FY26 as compared to ₹ 808 in H1FY25.

#### Revenue Mix

Men's Wear 41%, Ladies Wear 29% Kids Wear 23% & LifeStyle 7%

### **Net Working Capital days**

Net working Capital days stood at **45 days** as compared to 37 days as at FY25

## Retail Footprint – Reaching Customers



State	No. of Stores
Andhra Pradesh	2
Arunachal Pradesh	1
Assam	17
Bihar	44
Chattisgarh	2
Delhi & NCR	10
Goa	2
Gujarat	1
Haryana	4
Himachal Pradesh	3
J & K	5
Jharkhand	19
Karnataka	18
Madhya Pradesh	20
Maharashtra	1
Meghalaya	1
Odisha	30
Punjab	7
Rajasthan	3
Tripura	1
Uttar Pradesh	48
Uttrakhand	7
West Bengal	13
Total	259



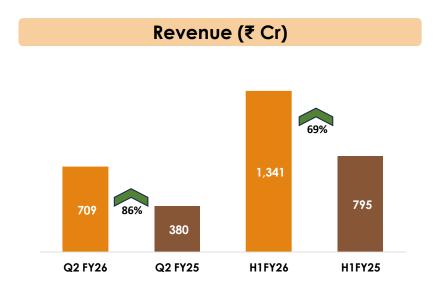
259 Stores at the end of H1FY26 (Opened 71 & Closed 1)

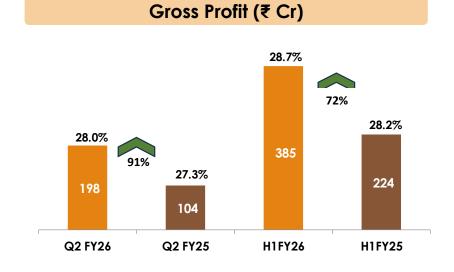
Retail Area ~27.94 lakh sq.ft.

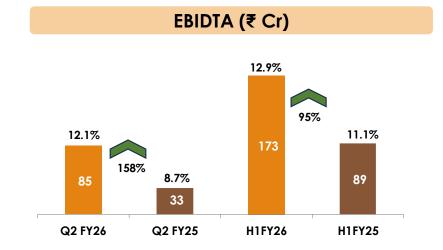


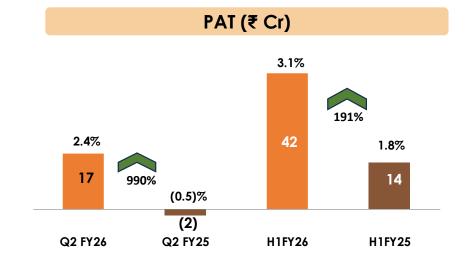
## Q2 & H1FY26 Financial Highlights (Consolidated)







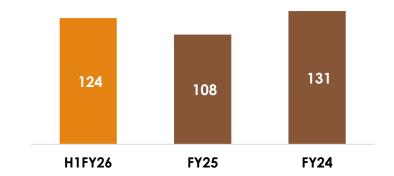




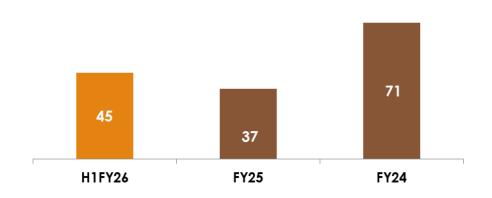
## Q2 & H1FY26 Operational Parameters (Consolidated)



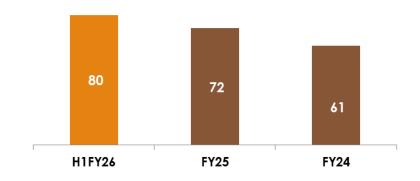
### Inventory (Days of Sales)



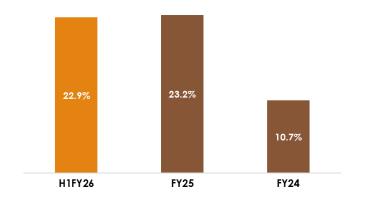
### **Net Working Capital (Days of Sales)**



### Creditors (Days of Sales)

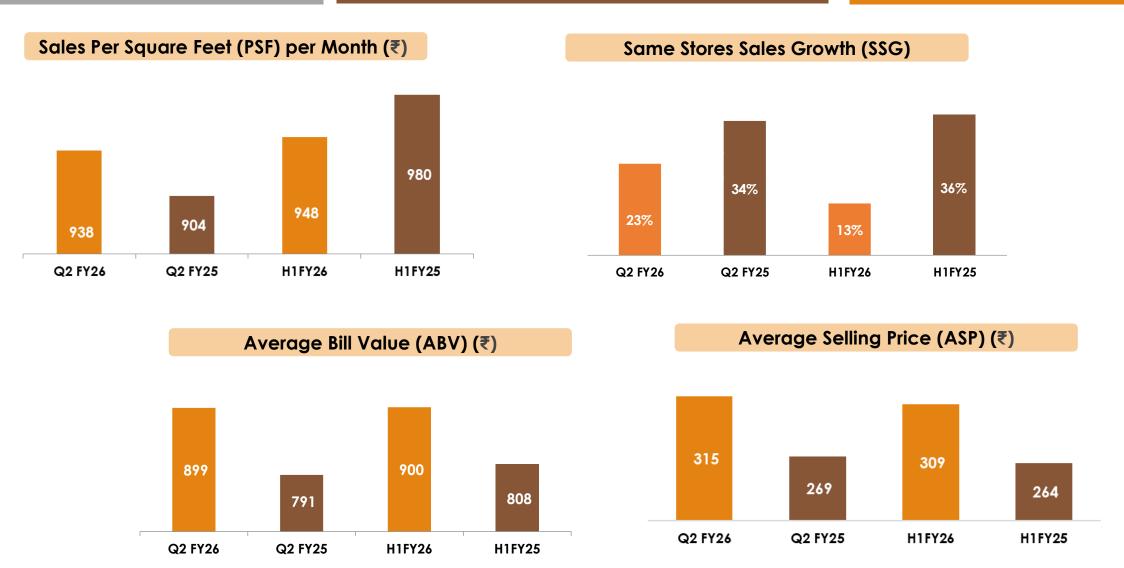


### Return on Equity (ROE)



## Q2 & H1FY26 Operational Parameters





## Q2 & H1FY26 Profit & Loss - Consolidated



Particulars (₹ Cr)	Q2 FY26	Q2 FY25	Y-O-Y % Change	Q1 FY26	H1FY26	H1FY25	Y-O-Y % Change	FY25
Revenue from Operations	708.6	380.0	86%	632.2	1,340.9	795.0	69%	1,884.5
Cost of Material Consumed	508.9	259.2		445.0	953.9	539.4		1,285.3
Direct Expenses	1.4	17.0		1.0	2.4	31.6		48.0
COGS	510.4	276.2		446.0	956.3	571.0		1,333.2
Gross Profit	198.3	103.8	91%	186.2	384.5	224.0	72%	551.3
GP Margin %	28.0%	27.3%		29.5%	28.7%	28.2%		29.3%
Employee Expenses	57.5	39.0		52.6	110.1	74.6		159.2
Other Expenses	55.4	31.7		46.4	101.7	60.9		134.2
EBIDTA	85.4	33.1	158%	87.2	172.7	88.5	95%	257.8
EBIDTA Margin $\%$	12.1%	<b>8.7</b> %		13.8%	12.9%	11.1%		13.7%
Other Income	1.1	2.5		0.9	2.0	3.9		7.0
Depreciation & Amortisation	37.6	23.0		32.1	69.7	44.4		98.6
Finance Cost	28.0	15.0		22.8	50.8	28.7		67.9
Profit before Tax	20.9	(2.4)	963%	33.3	54.2	19.3	180%	98.2
PBT Margin %	3.0%	-0.6%		5.3%	4.0%	2.4%		5.2%
Tax	3.7	(0.5)		8.6	12.3	4.9		26.2
PAT	17.2	(1.9)	990%	24.7	41.9	14.4	191%	72.0
PAT Margin %	2.4%	-0.5%		3.9%	3.1%	1.8%		3.8%





## Q2 & H1FY26 Profit & Loss – Consol. (Pre Ind As)

Particulars (₹ Cr)	Q2 FY26	Q2 FY25	Y-O-Y % Change	Q1 FY26	H1FY26	H1FY25	Y-O-Y % Change	FY25
Revenue from Operations	708.6	380.0	86%	632.2	1,340.9	795.0	69%	1,884.5
Cost of Material Consumed	508.9	259.2		445.0	953.9	539.4		1,285.3
Direct Expenses	1.4	17.6		1.1	2.5	32.9		49.7
COGS	510.4	276.8		446.1	956.4	572.2		1,335.0
Gross Profit	198.3	103.2	92%	186.1	384.4	222.8	73%	549.5
GP Margin %	28.0%	27.2%		29.4%	28.7%	28.0%		29.2%
Employee Expenses	58.6	39.4		53.2	111.8	75.2		159.8
Other Expenses	95.3	55.9		80.4	175.7	107.5		238.5
EBIDTA	44.4	7.9	465%	52.5	96.9	40.1	142%	151.2
EBIDTA Margin $\%$	6.3%	2.1%		8.3%	<b>7.2</b> %	5.0%		8.0%
Other Income	0.2	1.5		0.2	0.4	1.9		3.8
Depreciation & Amortisation	10.7	6.6		9.6	20.3	12.7		28.4
Finance Cost	4.9	2.6		3.9	8.8	4.7		13.6
Profit before Tax	29.0	0.2	14523%	39.2	68.2	24.5	178%	113.0
PBT Margin %	4.1%	0.1%		6.2%	5.1%	3.1%		6.0%
Tax	3.7	(0.5)		8.6	12.3	4.9		26.2
PAT	25.3	0.7	3561%	30.6	55.9	19.6	185%	86.8
PAT Margin $\%$	3.6%	0.2%		4.8%	4.2%	2.5%		4.6%



## Balance Sheet H1FY26 - Consolidated



Particulars (₹ in Cr)	H1FY26	FY2025
ASSETS		
Non-current assets		
Property, plant and equipment	266.3	210.1
Capital Work in Progress	4.3	4.2
Right to use Assets	1,053.1	652.4
Other intangible assets	0.4	0.6
Intangible assets under development	-	<del>-</del>
Financial assets		
Loans	-	1.4
Other financial assets	18.2	15.4
Deferred tax assets (net)	36.4	30.7
Non-Current tax assets (net)	0.2	0.2
Other non-current assets	22.7	27.1
Total - Non-Current Assets	1,401.5	942.0
Current assets		
Inventories	827.8	558.2
Financial assets	<u> </u>	
Cash and cash equivalents	14.3	9.0
Bank balances other than cash &		
cash equivalents	0.9	0.4
Other financial assets	11.5	10.1
Trade Receivables	6.5	0.1
Other current assets	124.7	79.2
Total - Current Assets	985.8	657.1
TOTAL - ASSETS	2,387.3	1,599.1

Particulars (₹ in Cr)	H1FY26	FY2025
EQUITY AND LIABILITIES		
Equity		
Equity share capital	34.6	34.6
Other equity	352.3	311.7
Total - Equity	386.9	346.3
LIABILITIES		
Non-current liabilities		
Financial liabilities		
Borrowings	12.6	18.9
Lease Liability	1,072.9	674.2
Other financial liabilities	<del>-</del>	<b>–</b>
Provisions	11.0	8.3
Total Non-Current Liabilities	1,096.6	701.4
Current liabilities		
Borrowings	155.0	96.7
Lease Liability	72.0	60.1
Trade payables	530.5	325.4
Other financial liabilities	113.0	55.3
Provisions	5.0	3.9
Other current liabilities	28.4	9.9
Total - Current liabilities	903.8	551.3
TOTAL - EQUITY AND LIABILITIES	2,387.3	1,599.1



## Q2 & H1FY26 Profit & Loss - Standalone



Particulars (₹ Cr)	Q2 FY26	Q2 FY25	Y-O-Y % Change	Q1 FY26	H1FY26	H1FY25	Y-O-Y % Change	FY25
Revenue from Operations	704.9	380.0	85%	629.7	1,334.6	795.0	68%	1,884.5
COGS	507.6	286.6		446.6	954.1	591.3		1,366.9
Gross Profit	197.3	93.4	111%	183.1	380.4	203.7	87%	517.6
GP Margin %	28.0%	24.6%		29.1%	28.5%	25.6%		27.5%
Employee Expenses	57.2	32.9		49.0	106.2	62.6		138.1
Other Expenses	54.3	29.7		43.7	98.0	57.0		127.1
EBIDTA	85.8	30.8	179%	90.5	176.3	84.1	110%	252.3
EBIDTA Margin %	12.2%	8.1%		14.4%	13.2%	10.6%		13.4%
Other Income	0.5	2.4		8.0	1.2	3.6		5.4
Depreciation & Amortisation	37.3	21.8		31.7	69.0	42.0		94.7
Finance Cost	27.9	14.5		22.4	50.3	27.8		66.2
Profit before Tax	21.1	(3.2)	766%	37.1	58.2	18.0	223%	96.7
PBT Margin %	3.0%	-0.8%		5.9%	4.4%	2.3%		5.1%
Tax	3.0	(0.7)		9.4	12.4	4.7		25.8
PAT	18.1	(2.5)	820%	27.7	45.8	13.4	243%	70.9
PAT Margin %	2.6%	-0.7%		4.4%	3.4%	1.7%		3.8%



## Q2 & H1FY26 Profit & Loss – Standalone (Pre Ind As)



Particulars (₹ Cr)	Q2 FY26	Q2 FY25	Y-O-Y % Change	Q1 FY26	H1FY26	H1FY25	Y-O-Y % Change	FY25
Revenue from Operations	704.9	380.0	85%	629.7	1,334.6	795.0	68%	1,884.5
COGS	507.6	286.6		446.6	954.1	591.3		1,366.9
Gross Profit	197.3	93.4	111%	183.1	380.4	203.7	87%	517.6
GP Margin %	28.0%	24.6%		29.1%	28.5%	25.6%		27.5%
Employee Expenses	58.3	33.3		49.6	107.9	63.2		138.7
Other Expenses	94.2	53.7		77.7	171.9	103.2		231.0
EBIDTA	44.8	6.4	603%	55.9	100.7	37.3	170%	147.9
EBIDTA Margin %	6.4%	1.7%		8.9%	7.5%	4.7%		<b>7.8</b> %
Other Income	0.0	1.4		0.0	0.0	1.6		2.7
Depreciation & Amortisation	10.4	6.0		9.2	19.7	11.5		26.2
Finance Cost	4.8	2.3		3.7	8.4	4.2		12.5
Profit before Tax	29.6	(0.6)	5216%	43.0	72.6	23.1	214%	111.9
PBT Margin %	4.2%	-0.2%		6.8%	5.4%	2.9%		<b>5.9</b> %
Tax	3.0	(0.7)		9.4	12.4	4.7		25.8
PAT	26.6	0.1	34150%	33.6	60.2	18.5	226%	86.1
PAT Margin %	3.8%	0.0%		5.3%	4.5%	2.3%		4.6%



## Balance Sheet H1FY26 - Standalone



Particulars (₹ in Cr)	H1FY26	FY2025
ASSETS		
Non-current assets		
Property, plant and equipment	258.9	192.6
Capital Work in Progress	4.3	4.2
Right to use Assets	1,053.1	649.1
Other intangible assets	0.2	0.3
Intangible assets under development	<del>-</del>	_
Financial assets		
Investment in Subsidiary	15.0	15.0
Other financial assets	17.8	13.2
Deferred tax assets (net)	36.0	30.4
Non-Current tax assets (net)	_	-
Other non-current assets	22.5	26.7
Total - Non-Current Assets	1,407.9	931.4
Current assets		
Inventories	0.608	526.2
Financial assets		
Cash and cash equivalents	13.5	7.6
Bank balances other than cash &	0.9	0.4
cash equivalents		
Other financial assets	11.8	10.2
Trade Receivables	<b>-</b>	0.0
Other current assets	144.5	101.4
Total - Current Assets	976.7	645.7
TOTAL - ASSETS	2,384.6	1,577.1

Particulars (₹ in Cr)	H1FY26	FY2025
EQUITY AND LIABILITIES		
Equity		
Equity share capital	34.6	34.6
Other equity	354.9	310.4
Total - Equity	389.5	345.0
LIABILITIES		
Non-current liabilities		
Financial liabilities		
Borrowings	9.4	12.7
Lease Liability	1,072.9	670.8
Other financial liabilities	<del>-</del>	-
Provisions	11.0	8.1
Total Non-Current Liabilities	1,093.4	691.6
Current liabilities		
Borrowings	155.0	95.6
Lease Liability	72.0	60.0
Trade payables	528.8	317.2
Other financial liabilities	112.6	54.2
Provisions	5.0	3.9
Other current liabilities	28.4	9.6
Total - Current liabilities	901.7	540.5
TOTAL - EQUITY AND LIABILITIES	2,384.6	1,577.1







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Particulars (₹ in Cr)	H1FY26	H1FY25	FY2025	H1FY26	H1FY25	FY2025
РВТ	58.2	18.0	96.7	54.2	19.3	98.2
Adjustments	131.0	73.8	152.1	134.5	77.0	157.3
Operating profit before working capital changes	189.3	91.8	248.8	188.8	96.4	255.5
Changes in working capital	(72.8)	(1.4)	(10.9)	(79.0)	(2.5)	(7.9)
Cash generated from operations	116.4	90.4	237.8	109.8	93.8	247.6
Direct taxes paid (net of refund)	(0.0)	0.0	(25.0)	(0.1)	(0.1)	(24.8)
Net Cash from Operating Activities	116.4	90.4	212.9	109.8	93.7	222.7
Net Cash from Investing Activities	(86.4)	(46.7)	(128.3)	(77.2)	(48.2)	(130.5)
Net Cash from Financing Activities	(24.1)	(46.1)	(83.3)	(27.2)	(51.1)	(92.7)
Net Change in cash and cash equivalents	5.9	(2.5)	1.3	5.3	(5.6)	(0.4)
Opening Cash Balance	7.6	6.2	6.2	9.0	9.4	9.4
Closing Cash Balance	13.5	3.7	7.6	14.3	3.9	9.0



## **Media & Promotion Campaigns**



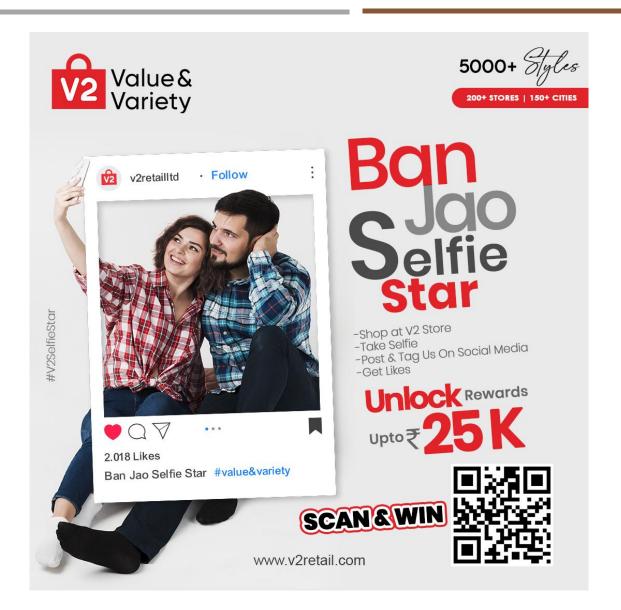






## **Media & Promotion Campaigns**







## **Media & Promotion Campaigns**









## **Select New Stores Opening**















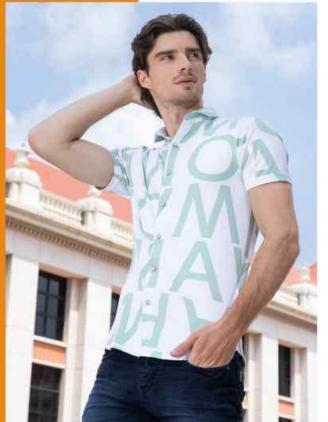






V2 Retail: Where Value Meets Variety





### **About V2 Retail**



#### Overview

Established in 2001 under the visionary leadership of Mr. Ram Chandra Agarwal, **V2 Retail Limited** was founded with the mission to offer quality merchandise to the masses at affordable prices

### **Evolution Story**

The company became publicly listed in 2007. In 2011, the 'Vishal' brand was sold due to operational losses, and the company was subsequently renamed **V2 Retail Limited** 

### **Area of Operation**

Primarily operates in Tier-II and Tier-III cities, running a chain of 'V2 Retail' stores that offer apparel and general merchandise for the entire family.



### **Value & Variety**

Our motto 'Value & Variety' comes to life through a wide-ranging product portfolio that delivers exceptional quality and affordability—across every store, for every customer

### **Operational Excellence**

V2 Retail proudly serves India's growing 'neo middle class' and 'middle class' population delivering unbeatable value with monthly sales of ₹ 948 per square feet in H1 FY26 & ₹ 1,017 in FY25

#### **Stores Network**

With a strong nationwide footprint, V2
Retail currently operates **259 stores** across
195 + cities in 23 states, covering an
expansive retail space of approximately **27.94 lac Sq. Ft.** 

## **Key Operational Highlights FY25**



### Sales Per Square Feet

Sales per square feet (PSF) per month was ₹ 1,017 in FY25 as compared to ₹ 854 in FY24.

#### Stores Count & Retail Area

189 Stores at the end of FY25 (Opened 74 & Closed 2)

Total Retail Area ~20.27 lakh sq.ft.

### Full Price Sales Contribution

MRP Sales at 89% in FY25 as compared to 87% in FY24.

### Same Stores Sales Growth

Same stores sales growth (SSG) stood at ~29% for FY25.

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### **Volume Growth**

Volume growth for **FY25** stood at **43%** (Y-O-Y).

### **Average Selling Price**

ASP was ₹ 297 in FY25 as compared to ₹ 263 in FY24.

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### **Average Bill Value**

ABV was ₹859 in FY25 as compared to ₹ 797 in FY24.

#### **Revenue Mix**

Men's Wear 40%, Ladies Wear 27% Kids Wear 25% & LifeStyle 8%

### Net Working Capital (NWC) days

NWC days reduced to 37 days in FY25 from 71 days in FY24

### **Revenue Mix & Growth Drivers**



### The key factors driving apparel business



#### Occasions

### **Occasions Drive Purchases**

Festivals | Weddings | Birthdays | Social Functions



#### **Emotional Needs**

New Seasons | New Trends | Fun times | Feels likes it



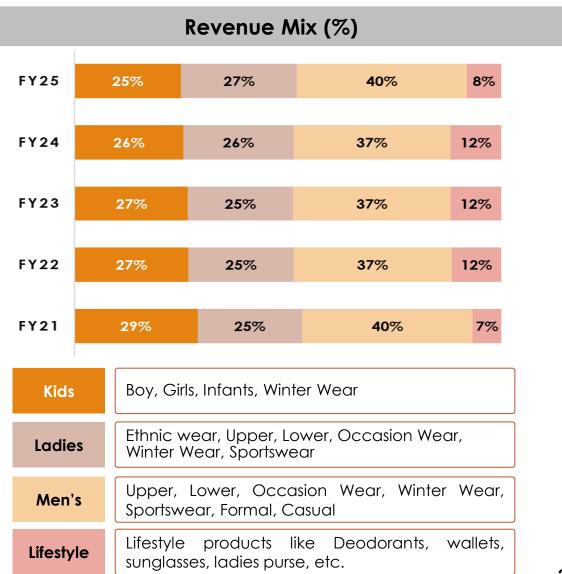
### **Functional Needs**

Discount | Offers | Sale | Replace Old Clothes | Fashion



#### **Brand Recall**

Price | Quality of make | Quality & Type of Fabrics | Durability | Comfort | Fit



## Product Design to Customer Delight at Retail Stores



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### **Job Work**

- Dedicated Job workers for own designed products
- Helps in maintaining quality & Inventory Management



### Warehouse & Logistic

- Centralised warehouse & distribution center at Gurgaon
- Own fleet of vehicles refill the inventory at stores once a week



### **Customer Delight**

- Ensuring a seamless process that translates into superior products for our customers
- Happy & Satisfied Customers















### **Product Design**

- In House Product development Team of 60 including designers
- Creating unique & trend setting designs
- Greater control over our product portfolio



### **Supply Chain**

- Mix of own designed products as well as procure high quality products at a value
- Helps in Quality Control & Inventory Management



#### **Retail Presence**

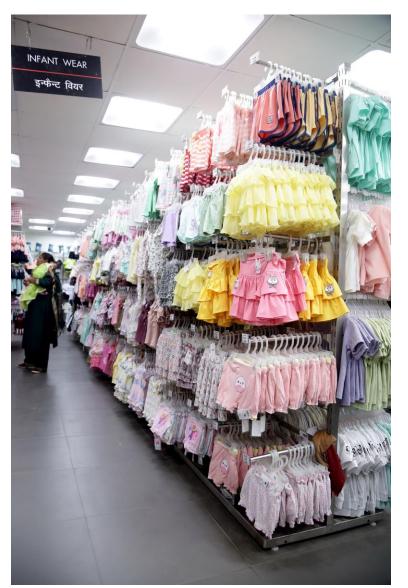
- **259 Stores** in more than 195 cities and 23 states
- Retail Area of ~ 27.94 lakh Sq.Ft.

# **Stores Experience**













## **Stores Experience**













# **Stores Experience**







### **Board of Directors**





Mr. Ram Chandra Agarwal, Chairman & Managing Director

- Mr. Agarwal holds a bachelor's degree in Commerce.
- Has a vast experience of ~ 30 years of entrepreneurial and business
- He has been a member of the Board of Directors since inception.
- He provides strategic direction to the Company and is the driving force behind the establishment and growth of the Company.
- He is the pioneer in value retailing and brought this concept in India.
- He was conferred several awards at different forums such as Ernst & Young Entrepreneur of the year award in 2008 and 4Ps Power Brand Award in 2007.



Ms. Uma Agarwal, Whole Time Director

- Mrs. Agarwal holds a bachelor's degree in Arts.
- Has a vast experience of ~ 15 years in the retail industry.
- Has been a member of the Board of Directors since inception.
- She oversees the marketing strategies of the Company.



Mr. Akash Agarwal, Whole Time Director

- Mr. Akash Agarwal holds an International MBA from IE University Spain and a Bachelor's degree in Business Administration (BBA) from Lancaster University (UK)
- He has more than 10 years of experience in the Retail Industry.
- He looks after E-Commerce, Procurement and Finance.

## **Independent Directors**



## Dr. Arun Kumar Roopanwal Independent Director

- He has over 35 Years of extensive experience in working with various retail companies.
- He is having a vast experience the field of Marketing, Product Development, Business Development, Strategic Planning and Administration.

### Mrs. Archana S Yadav Independent Director

- A Chartered Accountant in practice with more than 14 years of experience, having expertise in GST, Income Tax, International Tax & Corporate Audits.
- She served as Financial Advisor to the autonomous body M/s National Institute of Solar Energy, under Ministry of New & Renewable Energy. She has also worked with various MNC's as Management Consultant, Service tax Consultant & Direct Tax advisor.
- She was appointed as GST Faculty by ICAI for GST knowledge sharing across India.

### Mr. Srinivas Anand Mannava Independent Director

- Post-Graduate Program in Business Management from IIM, Kozhikode.
- He has financial expertise and extensive experience in Strategy Planning, Improving Shareholders Wealth, and Financial Journalism.
- He authored Investor Relations book, published by ICFAI. Host IR Awards annually at BSE with Entities Like Bloomberg, BNY Mellon, KPMG, IR Magazine. Launched certification in Investor Relations in Association with BSE Institute.

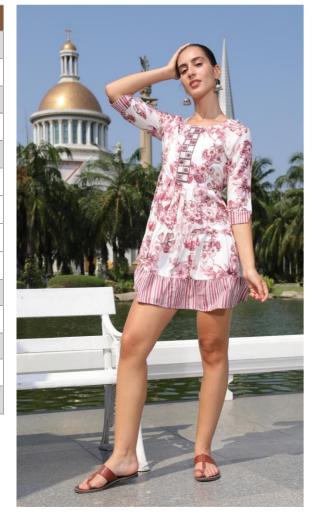


Historical
Financials &
Operational
Indicators

## **Consolidated Profit & Loss**



Particulars (₹ in Cr)	FY2021	FY2022	FY2023	FY2024	FY2025
Revenue from Operations	538.6	629.2	838.9	1,164.7	1,884.5
Growth (%)	-23.2%	16.8%	33.3%	38.8%	61.8%
Gross Profit	162.8	201.6	260.1	346.0	551.3
GP Margin (%)	30.2%	32.0%	31.0%	29.7%	<b>29.3</b> %
EBIDTA	48.5	64.7	84.0	147.8	257.8
EBIDTA Margin (%)	9.0%	10.3%	10.0%	12.7%	13.7%
Other Income	23.0	15.9	6.7	7.5	7.0
Depreciation	55.5	58.8	67.1	76.7	98.6
Finance Cost	31.3	36.6	40.6	47.2	67.9
PBT Before Exceptional Item	(15.3)	(14.9)	(17.0)	31.4	98.2
PBT Margin (%)	<b>-2.7</b> %	-2.3%	-2.0%	2.7%	<b>5.2</b> %
PAT	(12.8)	(11.7)	(12.8)	27.8	72.0
PAT Margin (%)	-2.3%	-1.8%	-1.5%	2.4%	3.8%
Total Comprehensive Income	(12.9)	(12.1)	(13.0)	27.5	71.6



## **Consolidated Balance Sheet**



Particulars (₹ in Cr)	FY2025	FY2024	FY2023
ASSETS			
Non-current assets			
Property, plant and equipment	210.1	116.1	98.6
Capital Work in Progress	4.2	0.2	0.1
Right to use Assets	652.4	361.5	305.8
Other intangible assets	0.6	2.1	3.7
Intangible assets under development	-	-	0.3
Financial assets	-		-
Loans	1.4	-	-
Other financial assets	15.4	10.9	8.3
Deferred tax assets (net)	30.7	28.5	32.0
Non-Current tax assets (net)	0.2	0.9	0.6
Other non-current assets	27.1	20.5	18.0
Total - Non-Current Assets	942.0	540.7	467.4
Current assets			
Inventories	558.2	418.9	278.9
Financial assets			
Cash and cash equivalents	9.0	9.4	4.9
Bank balances other than cash &	0.4	0.4	0.2
cash equivalents		0.4	0.2
Other financial assets	10.1	6.1	1.1
Trade Receivables	0.1	0.1	0.1
Other current assets	79.2	51.6	40.7
Total - Current Assets	657.1	486.4	325.9
TOTAL - ASSETS	1,599.1	1,027.1	793.3

Particulars (₹ in Cr)	FY2025	FY2024	FY2023
EQUITY AND LIABILITIES			
Equity		0.1.1	
Equity share capital	34.6	34.6	34.4
Other equity	311.7	240.1	212.5
Total - Equity	346.3	274.7	246.9
LIABILITIES			
Non-current liabilities			
Financial liabilities			
Borrowings	18.9	16.4	7.2
Lease Liability	674.2	388.7	330.3
Other financial liabilities	-	-	-
Provisions	8.3	6.3	4.4
Total Non-Current Liabilities	701.4	411.4	341.9
Current liabilities			
Borrowings	96.7	74.5	46.5
Lease Liability	60.1	45.9	39.8
Trade payables	325.4	193.5	106.5
Other financial liabilities	55.3	20.0	7.4
Provisions	3.9	3.1	2.4
Other current liabilities	9.9	4.0	1.9
Total - Current liabilities	551.3	341.0	204.4
TOTAL - EQUITY AND LIABILITIES	1,599.1	1,027.1	793.3







Particulars (₹ in Cr)	FY2021	FY2022	FY2023	FY2024	FY2025
Revenue from Operations	538.6	629.2	838.9	1,164.7	1,884.5
Growth (%)	-23.2%	16.8%	33.3%	38.8%	61.8%
Gross Profit	158.3	188.6	243.4	319.7	517.6
GP Margin (%)	29.4%	30.0%	29.0%	27.4%	<b>27.5</b> %
EBIDTA	48.8	60.7	78.8	142.4	252.3
EBIDTA Margin (%)	9.1%	9.7%	9.4%	12.2%	13.4%
Other Income	22.2	15.6	6.1	6.9	5.4
Depreciation	53.8	56.6	63.9	72.5	94.7
Finance Cost	30.2	36.1	39.9	46.1	66.2
PBT Before Exceptional Item	-13.1	-16.4	-18.8	30.6	96.7
PBT Margin (%)	-2.3%	-2.5%	-2.2%	2.6%	5.1%
PAT	-11.0	-12.9	-14.5	27.3	70.9
PAT Margin (%)	-2.0%	-2.0%	-1.7%	2.3%	3.8%
Total Comprehensive Income	(11.0)	(13.3)	(14.6)	27.1	70.5



## Standalone Balance Sheet



Particulars (₹ in Cr)	FY2025	FY2024	FY2023
ASSETS Non-current assets			
Property, plant and equipment	192.6	95.2	85.7
	•••••	0.2	
Capital Work in Progress	4.2 649.1		0.1
Right to use Assets		352.3	300.3
Other intangible assets	0.3	1.5	3.1
Intangible assets under development	-	-	0.3
Financial assets			
Investment in Subsidiary	15.0	15.0	15.0
Other financial assets	13.2	8.8	7.9
Deferred tax assets (net)	30.4	27.9	31.2
Non-Current tax assets (net)	_	0.6	0.5
Other non-current assets	26.7	20.3	17.7
Total - Non-Current Assets	931.4	521.7	461.8
Current assets			
Inventories	526.2	360.0	246.5
Financial assets			
Cash and cash equivalents	7.6	6.2	1.9
Bank balances other than cash &	0.4	0.4	
cash equivalents	0.4	0.4	0.2
Other financial assets	10.2	8.1	7.3
Trade Receivables	0.0	0.1	0.1
Other current assets	101.4	69.6	47.5
Total - Current Assets	645.7	444.4	303.5
TOTAL - ASSETS	1,577.1	966.1	765.2

Particulars (₹ in Cr)	FY2025	FY2024	FY2023
EQUITY AND LIABILITIES Equity			
Equity share capital	34.6	34.6	34.4
Other equity	310.4	239.9	212.8
Total - Equity	345.0	274.5	247.2
Total - Equity	343.0	2/4.5	241.2
LIABILITIES			
Non-current liabilities			
Financial liabilities			
Borrowings	12.7	3.9	-
Lease Liability	670.8	381.0	326.3
Other financial liabilities	-	-	-
Provisions	8.1	6.0	4.3
Total Non-Current Liabilities	691.6	390.8	330.6
Current liabilities			
Borrowings	95.6	73.5	46.5
Lease Liability	60.0	43.8	37.7
Trade payables	317.2	159.1	93.0
Other financial liabilities	54.2	17.5	6.4
Provisions	3.9	3.0	2.3
Other current liabilities	9.6	3.7	1.4
Total - Current liabilities	540.5	300.7	187.4
TOTAL - EQUITY AND LIABILITIES	1,577.1	966.1	765.2



## **Cash Flow Statement**

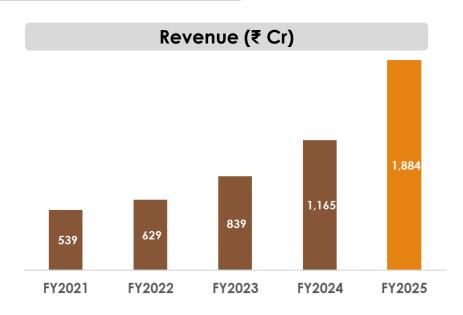


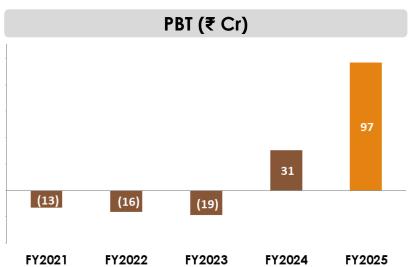
Particulars (₹ in Cr)	Standalone		Consolidated	
	FY2025	FY2024	FY2025	FY2024
PBT	96.7	30.6	98.2	31.4
Adjustments	152.1	131.3	157.3	136.4
Operating profit before working capital changes	248.8	161.9	255.5	167.8
Changes in working capital	(10.9)	(76.4)	(7.7)	(73.6)
Cash generated from operations	237.8	85.4	247.8	94.2
Direct taxes paid (net of refund)	(25.0)	(0.1)	(24.8)	(0.7)
Net Cash from Operating Activities	212.9	85.3	223.0	93.4
Net Cash from Investing Activities	(128.3)	(28.7)	(130.7)	(39.3)
Net Cash from Financing Activities	(83.3)	(52.3)	(92.7)	(49.6)
Net Change in cash and cash equivalents	1.3	4.3	(0.4)	4.5
Opening Cash Balance	6.2	1.9	9.4	4.9
Closing Cash Balance	7.6	6.2	9.0	9.4

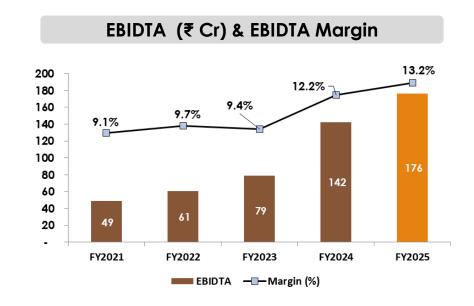


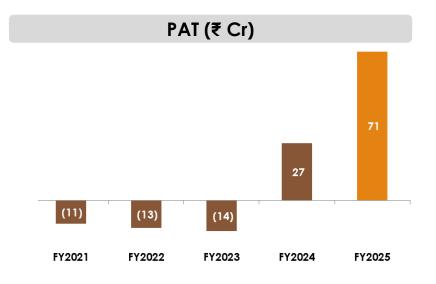
### Robust Standalone Financial Performance











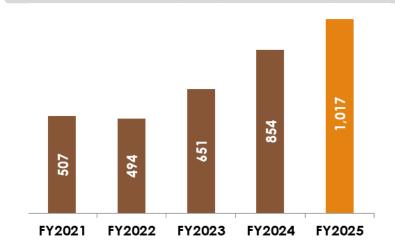
## **Key Operating Matrix - Standalone**



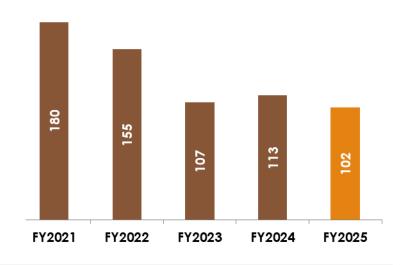
No. of Stores & Retail Space (lakh sq.ft.)



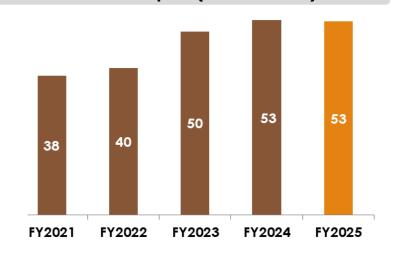
Sales Per Sq. Ft. (₹ Per Month)



**Inventory Holding Days** 

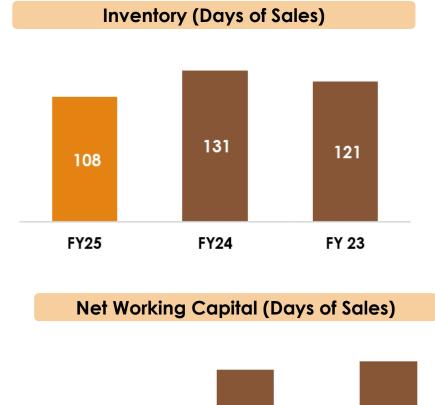


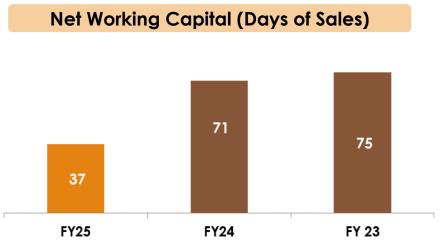
Rent Per Sq. Ft. (₹ Per Month)

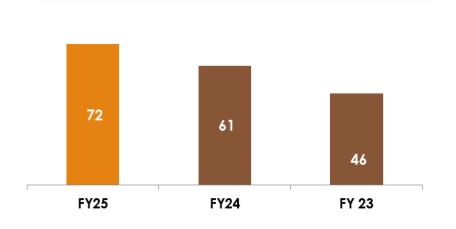


## Operational Parameters (Consolidated)

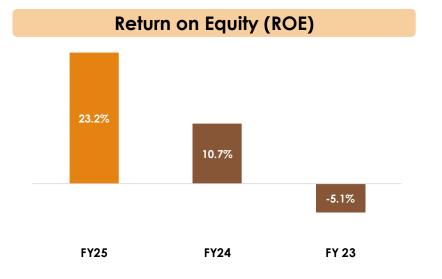








Creditors (Days of Sales)



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